

1Point Commerce VS Other B2B Platforms

	1Commerce.com	Alibaba.com	TradeIndia.com	Made-in-China.com	EC21.com	TradeKey.com	IndiaMart.com	GlobalSources.com
For Suppliers	✓	✓	✓	✓	✓	✓	✓	✓
For Buyers	✓							
Local Presence	✓							
In-Platform Negotiation	✓							
Products for Sale	✓	✓	✓	✓	✓	✓	✓	✓
Products Wanted	✓	RFO**	RFO	RFO	RFO	RFO	RFO	RFO
Services Offered	✓							
Services Wanted	✓							
Liquidations	✓	✓	✓	✓	✓	✓	✓	✓
Joint Ventures	✓							
Tenders	✓							
Agencies	✓							
Industrial Codes Categories	✓							
Compare Products	✓	✓						✓
Completion of Trade Deals	✓	Some	Some					Some
Trade Shows		✓						✓
Expansion into New Markets	✓							
Membership Fee in US \$ *	0 - 795	1300 - 6500	860	895	1395	519	422-900+	10000+

* Membership Fees - Only 1Point Commerce and Alibaba make their membership fees easily accessible. Membership fees for other platforms were only found through research on discussion forums and search engines.

** RFO - Request For Quote